

Three contrasts between two senses of *coherence*

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Call an agent's choices *coherent* when they respect *simple dominance* relative to a (finite) partition.

$\Omega = \{\omega_1, \dots, \omega_n\}$ is a finite partition of the sure event: a set of *states*.

Consider two acts A_1, A_2 defined by their outcomes relative to Ω .

	ω_1	ω_2	ω_3	\dots	ω_n
A_1	o_{11}	o_{12}	o_{13}	\dots	o_{1n}
A_2	o_{21}	o_{22}	o_{23}	\dots	o_{2n}

Suppose the agent can compare the desirability of different outcomes at least within each state, and, for each state ω_j , outcome o_{2j} is (strictly) preferred to outcome o_{1j} , $j = 1, \dots, n$. Then A_2 simply dominates A_1 with respect to Ω .

- **Coherence:** When A_2 simply dominates A_1 in some finite partition, then A_1 is inadmissible in any choice problem where A_2 is feasible.

Background on de Finetti's two senses of coherence

De Finetti (1937, 1974) developed two senses of *coherence* (*coherence*₁ and *coherence*₂), which he extended also to infinite partitions.

Let $\Omega = \{\omega_1, \dots, \omega_n, \dots\}$ be a countable partition of the sure event:
a finite or denumerably infinite set of *states*.

Let $\chi = \{X_i: \Omega \rightarrow \mathfrak{R}; i = 1, \dots\}$ be a countable class of (bounded) real-valued random variables defined on Ω .

That is, $X_i(\omega_j) = r_{ij}$ and for each $X \in \chi$, $-\infty < \inf_{\Omega} X(\omega) \leq \sup_{\Omega} X(\omega) < \infty$.

Consider random variables as acts, with their associated outcomes.

	ω_1	ω_2	ω_3	\dots	ω_n	\dots
X_1	r_{11}	r_{12}	r_{13}	\dots	r_{1n}	\dots
X_2	r_{21}	r_{22}	r_{23}	\dots	r_{2n}	\dots
\vdots	\vdots	\vdots	\vdots	\vdots	\vdots	\vdots
X_i	r_{i1}	r_{i2}	r_{i3}	\dots	r_{in}	\dots
\vdots	\vdots	\vdots	\vdots	\vdots	\vdots	\vdots

Coherence₁: de Finetti's (1937) the 0-sum *Prevision Game* – wagering.

The players in the *Prevision Game*:

- The **Bookie** – who, for each random variable X in χ announces a *prevision* (a fair price), $P(X)$, for buying/selling units of X .
- The **Gambler** – who may make finitely many (non-trivial) contracts with the **Bookie** at the **Bookie**'s announced prices.

For an individual contract, the **Gambler** fixes a real number α_X , which determines the contract on X , as follows.

In state ω , the contract has an *outcome* to the **Bookie** (and opposite outcome to the **Gambler**) of $\alpha_X[X(\omega) - P(X)] = O_\omega(X, P(X), \alpha_X)$.

When $\alpha_X > 0$, the **Bookie** buys α_X -many units of X from the **Gambler**.

When $\alpha_X < 0$, the **Bookie** sells α_X -many units of X to the **Gambler**.

The **Gambler** may choose finitely many non-zero ($\alpha_X \neq 0$) contracts.

The *Bookie*'s net *outcome* in state ω is the sum of the payoffs from the finitely many non-zero contracts: $\sum_{X \in \mathcal{X}} O_{\omega}(X, P(X), \alpha_X) = O(\omega)$.

*Coherence*₁: The *Bookie*'s previsions $\{P(X): X \in \mathcal{X}\}$ are *coherent*₁ provided that there is no strategy for the *Gambler* that results in a sure (uniform) net loss for the *Bookie*.

$$\neg \exists (\{\alpha_{X_1}, \dots, \alpha_{X_k}\}, \varepsilon > 0), \forall \omega \in \Omega \sum_{X \in \mathcal{X}} O_{\omega}(X, P(X), \alpha_X) \leq -\varepsilon.$$

Otherwise, the *Bookie*'s previsions are *incoherent*₁.

The net outcome O is just another random variable.

The *Bookie*'s *coherent*₁ previsions do not allow the *Gambler* contracts where the *Bookie*'s net-payoff is uniformly dominated by *Abstaining*.

	ω_1	ω_2	ω_3	...	ω_n	...
O	$O(\omega_1)$	$O(\omega_2)$	$O(\omega_3)$...	$O(\omega_n)$...
<i>Abstain</i>	0	0	0	...	0	...

***Coherence₂*: de Finetti's (1974) *Forecasting Game* (with Brier Score)**

There is only the one player in the *Forecasting Game*, the ***Forecaster***.

- The ***Forecaster*** – who, for random variable X in χ announces a real-valued *forecast* $F(X)$, subject to a squared-error loss outcome.

In state ω , the ***Forecaster*** is penalized $-[X(\omega) - F(X)]^2 = O_\omega(X, F(X))$.

The ***Forecaster***'s net score in state ω from forecasting finitely variables $\{F(X_i): i = 1, \dots, k\}$ is the sum of the k -many individual losses

$$\sum_{i=1}^k O_\omega(X, F(X_i)) = \sum_{i=1}^k -[X_i(\omega) - F(X_i)]^2 = O(\omega).$$

Coherence₂: The *Forecaster*'s forecasts $\{F(X): X \in \mathcal{X}\}$ are *coherent₂* provided that there is no finite set of variables, $\{X_1, \dots, X_k\}$ and set of rival forecasts $\{F'(X_1), \dots, F'(X_k)\}$ that yields a uniform smaller net loss for the *Forecaster* in each state.

$$\neg \exists (\{F'(X_1), \dots, F'(X_k)\}, \varepsilon > 0), \forall \omega \in \Omega$$

$$\sum_{i=1}^k -[X_i(\omega) - F(X_i)]^2 \leq \sum_{i=1}^k -[X_i(\omega) - F'(X_i)]^2 - \varepsilon.$$

Otherwise, the *Forecaster*'s forecasts are *incoherent₁*.

The *Forecaster*'s *coherent₂* previsions do not allow rival forecasts that uniformly dominate in Brier Score (i.e., squared-error).

	ω_1	ω_2	ω_3	...	ω_n	...
<i>O</i>	<i>O</i> (ω_1)	<i>O</i> (ω_2)	<i>O</i> (ω_3)	...	<i>O</i> (ω_n)	...
<i>O'</i>	<i>O'</i> (ω_1)	<i>O'</i> (ω_1)	<i>O'</i> (ω_1)	...	<i>O'</i> (ω_1)	...

Theorem (de Finetti, 1974):

A set of **previsions** $\{P(X)\}$ is *coherent*₁.

if and only if

The same **forecasts** $\{F(X): F(X) = P(X)\}$ are *coherent*₂.

if and only if

There exists a (finitely additive) probability **P** such that these quantities are the **P-Expected** values of the corresponding variables

$$E_P[X] = F(X) = P(X).$$

Corollary: When the variables are 0-1 indicator functions for events, A ,
 $I_A(\omega) = 1$ if $\omega \in A$ and $I_A(\omega) = 0$ if $\omega \notin A$,
then de Finetti's theorem asserts:

Coherent prices/forecasts must agree with the values of a (finitely additive) probability distribution over these same events.

Otherwise, they are incoherent.

Example:

A *Bookie*'s two previsions, $\{P(A)=.6; P(A^c)=.7\}$, are incoherent₁

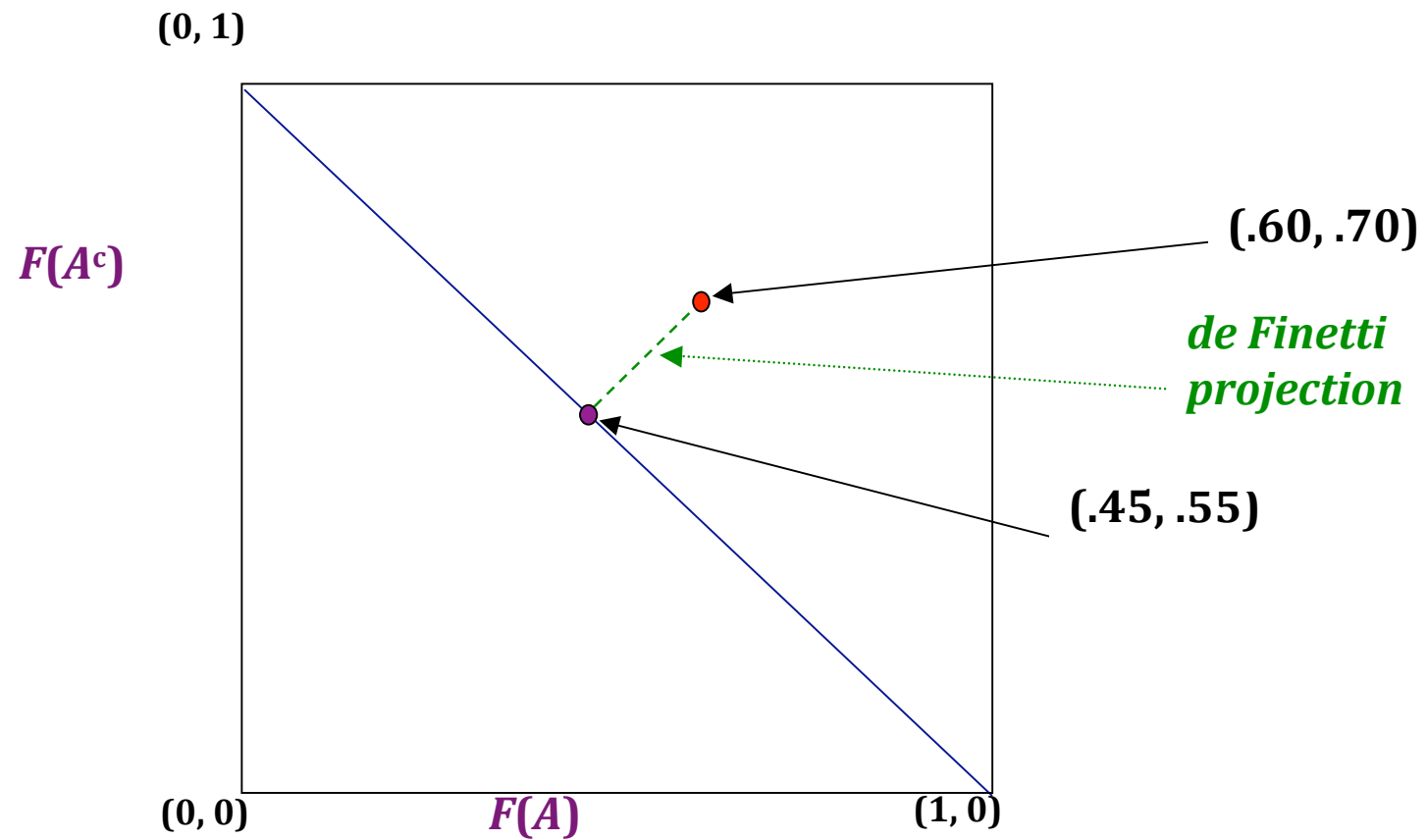
The *Bookie* has overpriced the two variables.

A *Book* is achieved against these previsions with the *Gambler*'s strategy

$\alpha_A = \alpha_{A^c} = 1$, requiring the *Bookie* to buy each variable at the announced price.

The net payoff to the *Bookie* is -0.3 regardless which state ω obtains.

In order to see that these are also *incoherent*₂ forecasts, review the following diagram



If the forecast previsions are not coherent₁, they lie outside the probability simplex. Project these incoherent₁ forecasts into the simplex. As in the *Example*, (.60, .70) projects onto the coherent₁ previsions depicted by the point (.45, .55). By elementary properties of Euclidean projection, the resulting coherent₁ forecasts are closer to each endpoint of the simplex. Thus, the projected forecasts have a dominating Brier score regardless which state obtains. This establishes that the initial forecasts are incoherent₂. Since no coherent₁ forecast set can be so dominated, we have coherence₁ of the previsions if and only coherence₂ of the corresponding forecasts.

Background on Coherence and Elicitation

De Finetti's interest in *coherence*₂, avoiding dominated forecasts under squared-error loss (Brier Score), was prompted by an observation due to Brier (1950).

Theorem (Brier, 1950) A SEU forecaster whose forecasts are scored by squared error loss in utility units, (uniquely) maximizes expected utility by announcing her/his expected value for each forecast variable.

- **Brier Score is a (*strictly*) *proper scoring rule*.**

That is, squared error loss provides the incentives for an SEU forecaster to be entirely straightforward with her/his forecasts.

A moment's reflection establishes that wagering, as in the *Prevision Game*, does not ensure the right incentives are present for the *Bookie* always to announce her/his expected $E_P(X)$ value as the “fair price” $P(X)$ for variable X .

Suppose that the *Bookie* has an opinion about the *Gambler*'s fair betting odds on an event, A .

Suppose the Bookie believes: $E_P[I_A] < E_P[I_A]$.

Then it is strategic for the Bookie to announce a prevision:

$$E_P[I_A] < P(A) < E_P[I_A].$$

The 1st contrast between two senses of coherence:
infinitely many previsions/forecasts at once.

(1) Recall that de Finetti's coherence criteria require that the *Bookie/Forecaster* respects dominance only with respect to random variables created by finite combinations of **fair-gambles/forecasts.**

**(2) Also, for infinite Ω , de Finetti restricted the dominance principle to require that the dominating option has *uniformly better* outcomes:
better in each state $\omega \in \Omega$ by at least some fixed amount, $\varepsilon > 0$.**

Why these twin restrictions on the simple dominance principle?

The answer is because de Finetti (like, e.g., Savage) made room under a Big Tent of coherent preferences for finitely (but not necessarily countably) additive probabilities.

Example 1 (de Finetti, 1949).

Let $\Omega = \{\omega_1, \dots, \omega_n, \dots\}$ be a denumerably infinite partition of “equally probable” states. *Bookie*’s previsions are $P(\{\omega_i\}) = 0, i = 1, \dots$.

The *Bookie* judges *fair* each gamble of the form $\alpha_i(I_{\omega_i} - 0)$.

Thus, *Bookie*’s personal probability is strongly finitely additive, as

$$0 = \sum_i P(\{\omega_i\}) < P(\cup_i \{\omega_i\}) = P(\Omega) = 1.$$

These are coherent₁ previsions, by de Finetti’s *Theorem*.

However, if the *Gambler* is allowed to engage in more than finitely many contracts at a time, even assuring that the net-outcome is finite and bounded in every state, there is a simple strategy that causes the *Bookie* to suffer a uniform (sure) loss.

$$\text{Set } \alpha_i = -1. \text{ Then, } \forall \omega \in \Omega, \sum_i \alpha_i(I_{\omega_i}(\omega) - 0) = -\sum_i I_{\omega_i}(\omega) = -1.$$

De Finetti noted: a sure-loss obtains in this fashion if and only if the *Bookie*’s previsions are not countably additive.

However, no such failure of dominance results by combining infinitely many forecasts, provided that the *Forecaster's* expected score is finite.

Assume that expectations for sums of the random variables to be forecast, and also for their squares, are *absolutely convergent*:

$$E_P[\sum_i |X_i|] \leq V < \infty \quad (1)$$

$$E_P[\sum_i X_i^2] \leq W < \infty. \quad (2)$$

Proposition 1: Let $\chi = \{X_i, i = 1 \dots\}$ be a class of variables and P a finitely additive probability satisfying conditions (1) and (2), with coherent₂ forecasts $E_P[X_i] = p_i$.

There does not exist a set of real numbers $\{q_i\}$ such that

$$\forall \omega \in \Omega, \sum_i (p_i - X_i(\omega))^2 - \sum_i (q_i - X_i(\omega))^2 > 0.$$

Corollary: When conditions (1) and (2) obtain, the infinite sum of Brier scores applied to the infinite set of forecasts $\{p_i\}$ is a strictly proper scoring rule.

***Proposition 1* and its *Corollary* establish that the two senses of coherence are *not* equivalent when considering finitely additive probabilities and infinite sets of **previsions/forecasts**.**

Assume the finiteness conditions (1) and (2).

Coherence₁, associated with the *Prevision Game*, depends upon the requirement that only finitely many *fair* contracts may be combined at once while permitting finitely (but not countably) additive probabilities to be *coherent*.

Coherence₂, associated with the *Forecasting Game*, has no such restrictions for combining infinitely many forecasts. Moreover, Brier score retains its status as a strictly proper scoring rule even when infinitely many variables are forecast simultaneously.

- Contrast #1 favors Coherence₂ over Coherence₁ !**

The 2nd contrast between two senses of coherence: *moral hazard*.

Consider the following case of simple dominance between two acts.

	ω_1	ω_2
A_1	3	1
A_2	4	2

Act A_2 simply dominates act A_1 .

However, if there is *moral hazard* – act-state probabilistic dependence, then A_1 may maximize subjective (conditional) expected utility, not A_2 .

For example, consider circumstances where $P(\omega_i | A_i) \approx 1$, for $i = 1, 2$.

Then, $SE_{A_1}U(A_1) \approx 3 > 2 \approx SE_{A_2}U(A_2)$.

The agent strictly prefers A_1 over A_2 .

- With moral hazard, *simple dominance* is not compelling.

However, there is a more restrictive version of dominance that is robust against the challenge of *moral hazard*.

Consider two acts A_1, A_2 defined by their outcomes relative to Ω .

	ω_1	ω_2	ω_3	\dots	ω_n
A_1	o_{11}	o_{12}	o_{13}	\dots	o_{1n}
A_2	o_{21}	o_{22}	o_{23}	\dots	o_{2n}

Suppose the agent can compare the desirability of *all* pairs of different outcomes. The agent can compare outcome o_{ij} and o_{kl} for all pairs, and ranks them in some (strict) weak order \prec .

Say that A_2 robustly dominates A_1 with respect to Ω when,

$$\prec\text{-max}_{\Omega}\{o_{1j}\} \prec \prec\text{-min}_{\Omega}\{o_{1j}\}.$$

The \prec -best of all possible outcomes under A_1 is strictly \prec -dispreferred to the \prec -worst of all possible outcomes under A_2

- It is immediate that *Robust Dominance* accords with SEU even in the presence of (arbitrary) moral hazards.

Proposition 2: Each instance of incoherence₁, but not of incoherence₂, is a case of Robust Dominance.

Abstaining is strictly preferred to Book regardless of moral hazard.

But the same incoherent₂ forecast, though dominated in Brier score by a rival forecast, may have greater expected utility than that dominating rival forecast when there is moral hazard connecting forecasting and the states forecast.

Example 2: The *bookie* is asked for a pair of *fair* betting odds, one for an event R and one for its complement R^c .

The same agent **forecasts** the same pair of events subject to Brier score.

The pair $P(R) = .6$ and $P(R^c) = .9$ are incoherent in both of de Finetti's senses, since $P(R) + P(R^c) = 1.5 > 1.0$.

For demonstrating incoherence₁, the *gambler* chooses $\alpha_R = \alpha_{R^c} = 1$, which produces a sure-loss of -0.5 for the *bookie*.

That is, $1(I_R(\omega) - .6) + 1(I_{R^c}(\omega) - .9) = -0.5 < 0$ in each state, $\omega \in \Omega$.

Hence, *Abstaining* from betting, with a constant payoff 0 , *robustly dominates* the sum of these two *fair* bets in the partition by states Ω .

The *Forecaster* announces $F(R) = .60$ and $F(R^c) = .90$.

For demonstrating incoherence₂, consider the rival coherent forecasts

$$Q(R) = .35 \text{ and } Q(R^c) = .65,$$

the de Finetti projection of the point $(.6, .9)$ into the coherent simplex.

For states $\omega \in R$,

the Brier score for the two *F*-forecasts is $(1-.6)^2 + (0-.9)^2 = .970$

the Brier score for the rival *Q*-forecasts is $(1-.35)^2 + (0-.65)^2 = .845$.

For states $\omega \notin R$,

the Brier score for the two *F*-forecasts is $(0-.6)^2 + (1-.9)^2 = .370$

the Brier score for the rival *Q*-forecasts is $(0-.35)^2 + (1-.65)^2 = .245$.

- The Brier score for the rival *Q*-forecasts $(.35, .65)$ *simply dominates*, but does not *robustly dominate* the Brier score for the *F*-forecasts $(.6, .9)$ in the partition by states Ω .

Consider a case of moral hazard in betting, or in forecasting, as before:

Let the moral hazards associated with betting be any which way at all!

Conditional on making the incoherent₂ **F-forecasts (.6, .9),
the agent's conditional probability for event R^c is nearly 1.**

But conditional on making the rival (coherent) **Q-forecasts (.35, .65) the
agent's conditional probability for R is nearly 1.**

**Then it remains the case that given the incoherent₁ pair of betting odds
(.6, .9), the *bookie* has a negative conditional expected utility of -0.5
when the *gambler* chooses $\alpha_R = \alpha_{R^c} = 1$, regardless the moral hazards
relating betting with the events wagered.**

**Offering those incoherent₁ betting odds remains strictly dispreferred to
Abstaining, which has conditional expected utility 0 even in this case of
extreme moral hazard. *Abstaining* robustly dominates a *Book*.**

However, with the assumed moral hazards for forecasting:

The conditional expected loss under Brier score given the incoherent₂ *F*-forecast pair (.6, .9) is nearly .370.

The conditional expected loss under Brier score given the rival coherent and dominating *Q*-forecast pair (.35, .65) is nearly .845.

That is, though the rival coherent₂ *Q*-forecast pair (.35, .65) simply dominates the incoherent₂ *F*-forecast pair (.6, .9) in combined Brier score, as this is not a case of *robust dominance*, with moral hazard it may be the that incoherent₂ forecast is strictly preferred.

With these moral hazards, each rival *Q'*-forecast that simply dominates the incoherent₂ *F*-forecast pair (.6, .9) has lower conditional expected utility and is dispreferred to the incoherent₂ *F*-forecasts.

- **Contrast #2 favors Coherence₁ over Coherence₂ !**

A 3rd contrast between two senses of coherence: *state-dependent utility*.

Assume that there are no *moral hazards*:

states are probabilistically independent of acts.

Begin with a *trivial* result about *equivalent* SEU representations.

Suppose an SEU agent's \succ preferences over acts on $\Omega = \{\omega_1, \dots, \omega_n\}$ is represented by prob/state-dependent utility pair $(P; U_j: j = 1, \dots, n)$.

	ω_1	ω_2	ω_3	...	ω_n
A_1	o_{11}	o_{12}	o_{13}	...	o_{1n}
A_2	o_{21}	o_{22}	o_{23}	...	o_{2n}

$$A_2 \succ A_1 \text{ if and only if } \sum_j P(\omega_j)U_j(o_{2j}) > \sum_j P(\omega_j)U_j(o_{1j}).$$

Let Q be a probability on Ω that agrees with P on null events:

$$P(\omega) = 0 \text{ if and only if } Q(\omega) = 0.$$

Let U'_j be defined as $c_j U_j$, where $c_j = P(\omega_j)/Q(\omega_j)$.

(Trivial Result) Proposition 3:

$$(P; U_j) \text{ represents } \succ \text{ if and only if } (Q; U'_j) \text{ represents } \succ.$$

Example 3: The de Finetti Prevision Game for a single event G .

For simplicity, let $\Omega = \{\omega_1, \omega_2\}$ with $G = \{\omega_1\}$.

Suppose that, when betting in US dollars, \$, the *Bookie* posts fair odds $P^{\$}(G) = 0.5$, so that she/he judges as *fair* contracts of the form

$$\alpha(I_G - .5).$$

Suppose that, when betting in Euros, €, the same *Bookie* posts fair odds $P^{\epsilon}(G) = 5/11 = 0.\overline{45}$, so that she/he judges as *fair* contracts of the form

$$\alpha(I_G - 5/11).$$

- Is the *Bookie* coherent₁? *Answer: YES!*
- Why do the *Bookie*'s previsions depend upon the currency?

***Answer:* Because the *Bookie*'s currency valuations are state-dependent!**

	In state ω_1		In state ω_2
	€1 \equiv \$1.25		€1 \equiv \$1.50
		ω_1	ω_2
D_1		\$1	\$0
D_2		\$0	\$1

The *Bookie* is indifferent between acts D_1 and D_2 since she/he has \$-fair-betting rates of $\frac{1}{2}$ on each state.

So, then the *Bookie* is indifferent between acts E_1 and E_2

	ω_1	ω_2
E_1	€0.80	€0
E_2	€0	€0.67

which mandates €-fair betting rates of $5/11 : 6/11$ on $\omega_1 : \omega_2$.

Aside: The *Bookie* has a fair currency exchange rate of €1 \equiv \$1.375.

But by the *Trivial Result* – there is no way to separate fair-odds (degrees of belief) from currency (utility values) based on coherent betting odds!

One $(\$P, U_j)$ pair uses a state-independent utility for Dollars and a state dependent utility for Euros.

One $(\text{€}Q; U'_j)$ pair uses a state-independent utility for Euros and a state dependent utility for Dollars.

- **Fixing coherent personal probabilities in the *Prevision Game* does not allow a separation of beliefs from values.**
-

What is the situation in the *Forecasting Game*?

What happens to the agent's coherent₂ forecasts when Brier score is made operational in Dollar units, rather than in Euro units?

Does propriety of squared-error loss resolve which is the *Forecaster's real* degrees of belief

The answer is that the *Trivial Result* applies to all decisions over a set of acts, including those in the *Forecasting Game*.

When scored in Dollars, the coherent₂ *Forecaster* will maximize expected utility by offering forecasts corresponding to the $(\$P, U_j)$ pair, which uses a state-independent utility for Dollars and a state dependent utility for Euros.

When scored in Euros, the coherent₂ *Forecaster* will maximize expected utility by offering forecasts corresponding to the $(€Q; U'_j)$ pair, which uses a state-independent utility for Euros and a state dependent utility for Dollars.

Neither the *Prevision Game* nor the *Forecasting Game* solves the problem posed by the *Trivial Result*, the problem of separating beliefs from values based on preferences over acts.

- Contrast #3 favors *neither* Coherence₁ nor Coherence₂. Both fail !!

Summary

In three different contrasts between de Finetti's two senses of coherence, we have these varying results:

#1: Coherence₁ – *Previsions* immune to Book – does not, but
Coherence₂ – *Forecasting* subject to Brier score – does
permit the infinite combinations of *previsions/forecasts* that are separately coherent when these arise from a (merely) f.a. probability.

#2: Coherence₂ – *Forecasting* subject to Brier score – does not, but
Coherence₁ – *Previsions* immune to Book – does
permit arbitrary cases of *moral hazard*.

#3: Neither Coherence₁ – *Previsions* immune to Book,
Nor Coherence₂ – undominated *Forecasts* according to Brier score,
solves the challenge posed by the *Trivial Result* for separating beliefs from values based on preferences over acts.

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